

# Recruiting picks up 75 promos

Recruiting Service will gain 16 new majors and 59 new senior master sergeants during the next year, following their selection for promotion. Captains selected for promotion to major are:

## 3503rd Recruiting Group

Richard B. Lamb Jr.  
Diane E. Jacobson  
Marjorie R. Jensen \*

Sharon L. McConnell  
Theodore Williams

## 3504th RGp

Dennis M. Collins  
Joe B. Stanbro

Lawrence E. Twining  
Dona K. Sorensen \*

## 3505th RGp

Russell E. Zurawka

## 3506th RGp

Michael D. Bradford  
Paul D. Decker

James E. Freeman

HRS

Lawrence E. Henneke  
John T. Kirkwood\*

Robert Schumacher

Those captains selected for regular Air Force appointments are noted with an asterisk.

Master sergeants selected for promotion to Senior are:

## 3501st

John H. Boyden  
Samuel V. Camden  
Raymond E. Chambers  
Larry G. Dentinger  
Donald L. Finney Jr.

Lee Jarmon  
Robert Kerr  
William L. McCormack Jr.  
Herbert Osborne

Continued on page 11

# The Air Force RECRUITER

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May 1981

## Recruiters visit D.C., 'Big Apple'

The itinerary read like one for a visiting foreign dignitary. It included tours of the White House, the Pentagon, Arlington National Cemetery, the Smithsonian National Air and Space Museum and courtesy calls on the Secretary of the Air Force, Air Force Chief of Staff and the Chief Master Sergeant of the Air Force.

All of these stops were part of the recent trip for the Recruiting Team of the Year. Seven recruiters and their spouses were hosted by the National Headquarters of the Air Force Association to a five-day trip to Washington, D.C., and New York City.

The AFA honored the top five Air Force

recruiters: MSgt. Michael W. Twaroski, 3501st Recruiting Group; MSgt. Maxie W. Williams III, 3503rd RGp.; SSgt. John E. Hoime, 3504th RGp.; SSgt. Emmanuel J. Vaughn, 3505th RGp; and MSgt. George H. Schaefer, 3506th RGp. In addition; the top Reserve recruiter, MSgt. Ruth L. Webb-Fuchs and top Air National Guard recruiter, SMSgt. Klaus D. Siebert, were honored during the trip.

As the guest of the Nation's Capitol Chapter of the AFA, the team was recognized during dinner the evening of their arrival in Washington. The following day they toured the White House, called on CMSAF James McCoy at his office and toured the Pentagon. They also toured the

Smithsonian Museum and attended a Dinner Theater performance that evening.

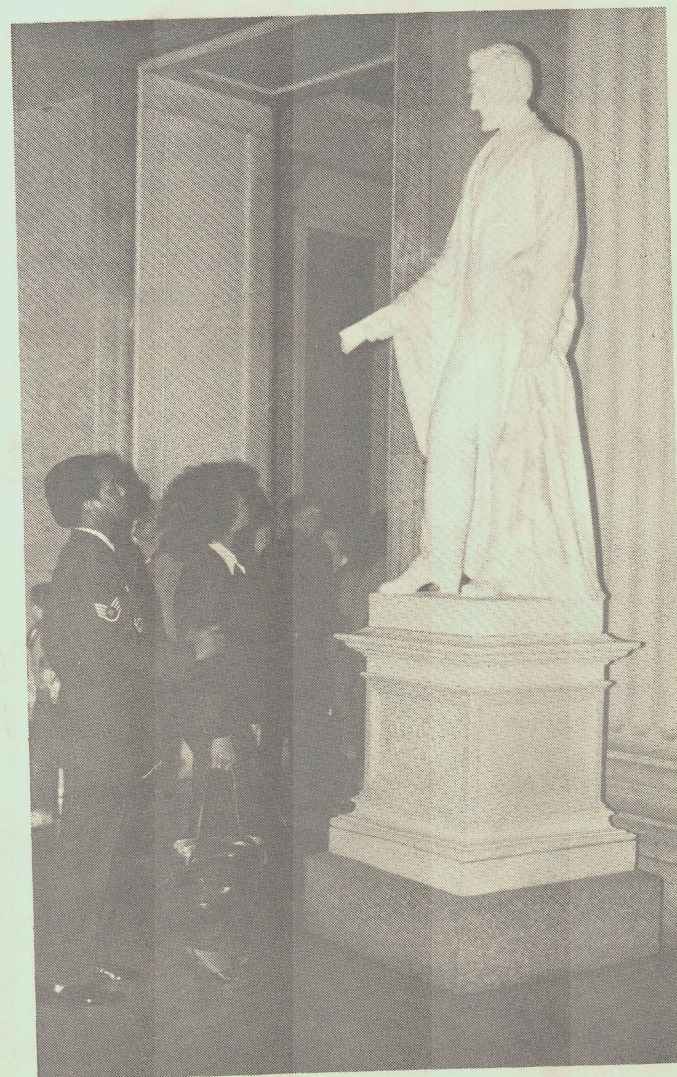
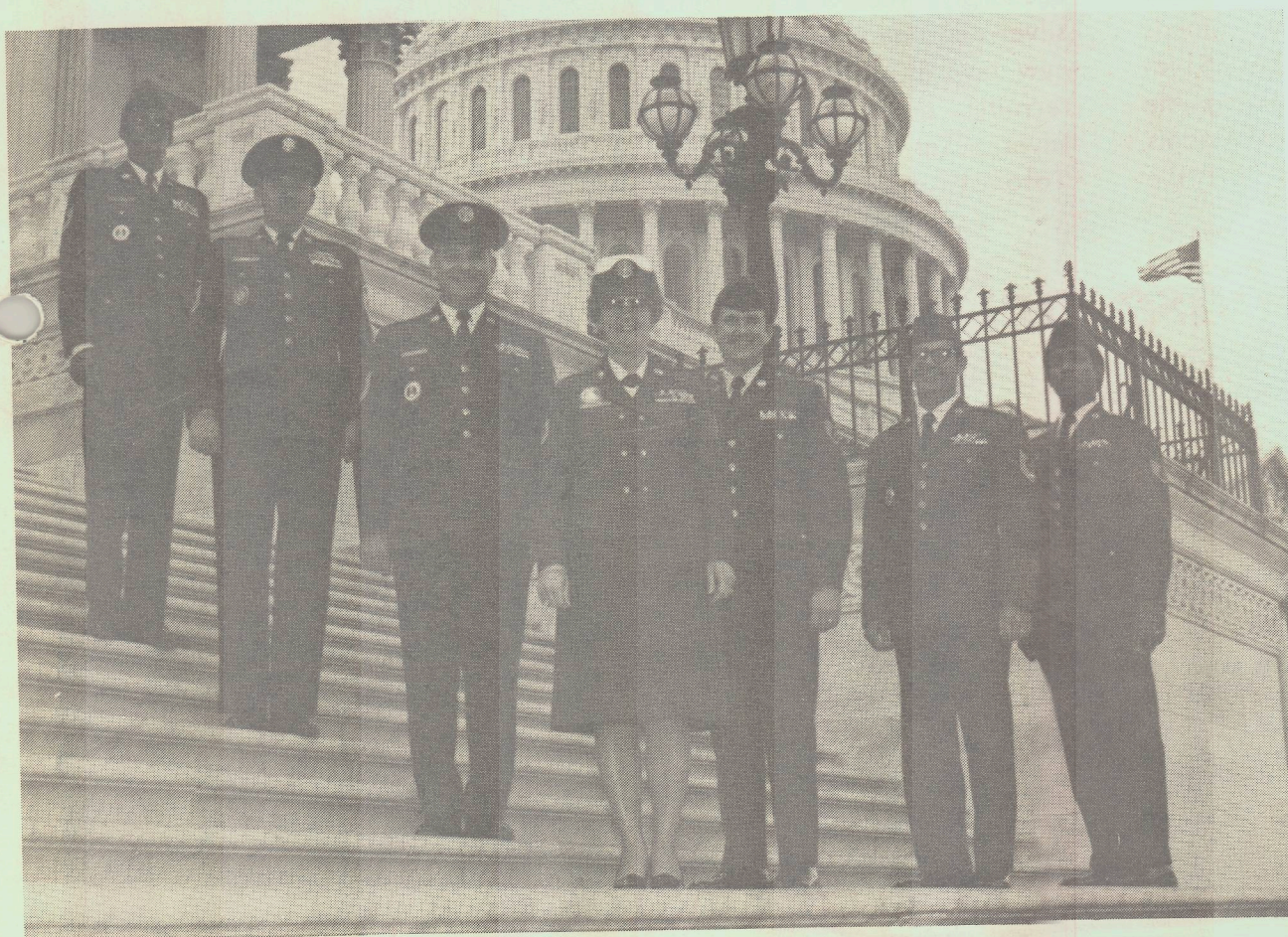
The next day's activities included a visit to Arlington Cemetery, a courtesy call on Gen. Lew Allen, Air Force Chief of Staff; and also a visit and lunch with the Secretary of the Air Force, Mr. Verne Orr. This was followed by a tour of the Capitol Building.

Members of the team flew to New York City the next day as the guests of the Iron Gate Chapter of the AFA. That evening they were honored at the Iron Gate Ball, returning to Washington the following afternoon.

See pages six and seven for more photos of the trip.

### Winners

Members of the Recruiting Team of the Year, below, stand on the steps of the Capitol Building during their visit to Washington D.C. SSgt. Emmanuel Vaughn and his wife, right, view a statue of Abraham Lincoln during a tour of the Capitol. For more photos of the team's trip to Washington, see pages six and seven.





# The 'bank' shows a profit

By SMSgt. Terry Koepke  
Directorate of Marketing and Analysis

You're now the president of a large bank and have to make sure the money is used in the best possible way. Investments and prudent spending are all a part of managing the bank.

However, your bank is not money but people. How you "invest" these people can mean the difference between success and failure.

With the fiscal year now half gone, we find Recruiting Service with the biggest bank in its history. There are over 35,000 individuals in the Delayed Enlistment Program (DEP). The average recruiter has slightly more than 20 people in the DEP and, believe it or not, three recruiters have in excess of 70 in the DEP.

These numbers are indicative of the successful mode of operation that has helped build Recruiting Service. Yet, there are often problems associated with a large bank and booking applicants into distant months.

What can you, as a recruiter, do to ensure these distant bookings don't become cancellations? How can you maintain the interest of your 'DEPers' to ensure they arrive at

Lackland? These are two questions you need to continually ask yourself in order to minimize losses and continue perpetuation.

One item considered important is to refer to our newest members as "Airmen." We commonly call them DEPers, which is not the most exciting title. We can probably make all of our soon-to-be-airmen feel more important and enhance their personal image by referring to them as Airmen in the Delayed Enlistment Program. After all, they are nearly with us and why not work with them in that context.

Another method of keeping your personnel motivated is a monthly "Commander's Call." Develop a form letter to send your new "airmen" congratulating them on the decision that will bring them into "your Air Force." Ensure you list the date of your next scheduled Commander's Call. Prior to the actual meeting, ask a local newspaper or another media to cover the event. In addition, during the meeting take a group photo for submission to the local papers and the high school papers.

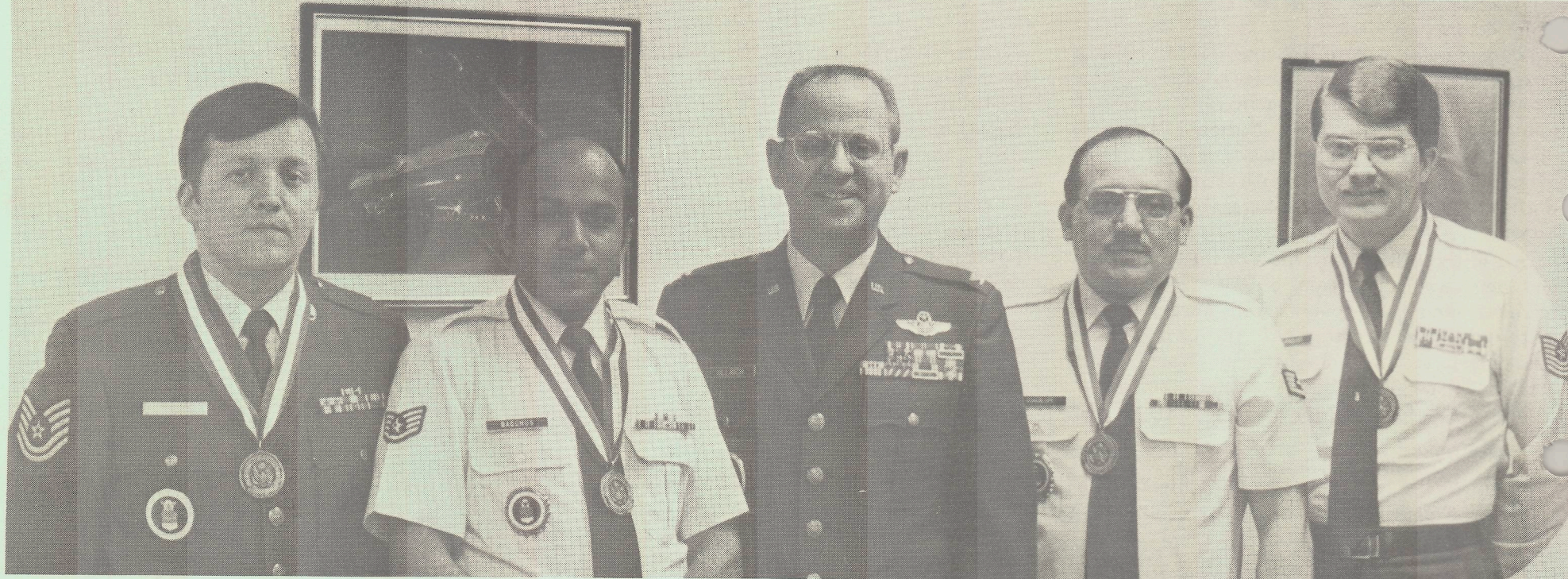
You might consider having a pizza party along with the Commander's Call. Have them "bring a friend," so they become motivated and interested in becoming part of our effort. Reward those who

bring the most guests and also the ones who have helped you the most over the previous month or quarter. Remember, make the meeting interesting so they stay motivated.

In addition to Airman gatherings, you could organize a softball team and challenge your local school teachers: then have a picnic and cover one of your Educator COIs at the same time.

Maybe you would rather work with your 'airmen' on an individual basis. Set up a competition program, award points to those individuals who help the most in your recruiting efforts, either in the office, filling literature racks or during high school visits. Again, award prizes on a monthly or quarterly basis and present them at your meetings to encourage others. Local merchants might be able to assist in honoring the winners by providing prizes.

Although these ideas are not all inclusive or unique, they can assist you in managing and motivating your ever increasing bank. Keep in mind, the most important reason for staying involved with your 'airmen' is that they are individuals who have already accepted the Air Force. If these people are properly motivated, they can become a valuable "investment" for your recruiting effort, and will make you a success.



Medalized

Col. Dale Ullrich, 3501st Recruiting Group commander, center, stands with four members of the 3514th Recruiting Squadron following the presentation of the Olympiad Medals won by the members of the

squadron. The 3514th took five silver and one bronze medals in the new awards program. The winning recruiters are: TSgt. Michael Stuffel, silver; SSgt. Leon Bacchus, silver; Colonel Ullrich; SSgt. Miguel

Guadalupe, silver; and MSgt. Carl Tunquist, bronze. Two other recruiters took silver awards for their production in 1980. They are TSgt. Walton Lydic and TSgt. Thomas Smith. (Photo by MSgt. Bill Tkacs)

## AFRAP push hits base print

The Air Force Recruiter Assistance Program, AFRAP, is the subject of a publicity push from Recruiting Service Headquarters.

A variety of internal Air Force communication media are being used to spread the word that everyone is responsible for supporting recruiting. This added emphasis has come in many forms. Air Force News Service, distributed to each base newspaper, has printed a variety of filler art, as well as an AFRAP editorial in support of Armed Forces Day this month. Articles have also appeared in several publications oriented toward commanders and public affairs officers.

Examples of what Air Force newspapers are seeing include; clip art for Armed Forces Day, AFRAP art fillers and AFRAP editorials. Shown below are similar pieces of artwork for use by recruiters.



STRONG AND READY



help keep it that way...  
support the Air Force Recruiter Assistance Program.

ARMED  
FORCES  
WEEK  
1981

# 3537th plants awareness seed

Story and Photos by  
SSgt. Anita White

When 200,000 plus people attended the four-day Azalea Festival in Wilmington, N.C., this year, they were treated to an additional color among the flowers — Air Force Blue.

The reason?

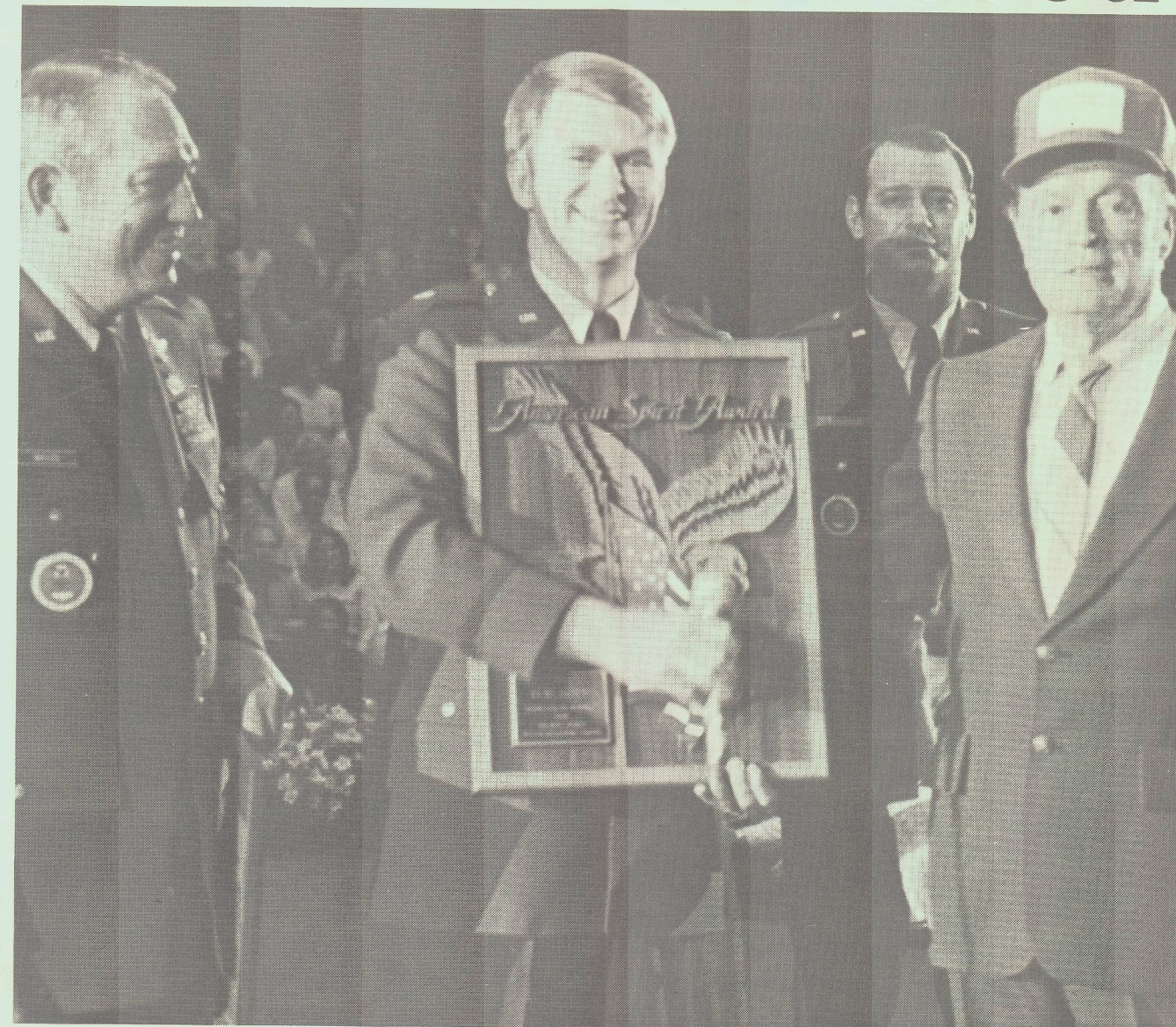
The 3537th Recruiting Squadron at Shaw AFB, S.C., blitzed the festival this year with publicity events and Air Force awareness.

Starting on April 9, Capt. Steve Arrington, squadron Advertising and Publicity officer arranged a presentation of the Recruiting Service "American Spirit Award" to Bob Hope. The presentation was made by Col. Gene T. Broyles, 3503rd Recruiting Group commander, and Maj. John W. Jahn, 3537th Squadron commander. It was the first time the award had been presented.

The next day, the Presidential Honor Guard and Drill Team performed at the Azalea picnic in conjunction with the Maxwellaires, the Air Force band from Maxwell AFB, Ala. That evening the band performed at the annual Azalea Jazz Festival.

The Honor Guard appeared again the next day at the head of the Azalea Parade. Following the Honor Guard was a 36-foot Air Force float carrying TSgt. Wayne Eudy and SSgt. Joe Walls, Wilmington recruiters. In addition, Captain Arrington, and two members of the Honor Guard also rode the float. That evening, Captain Arrington made a short presentation to some 200 representatives of the community at a formal dinner held at a local hotel.

Because of the overall success of the festival, the Air Force has been invited back again next year. When the azaleas bloom again this time next year in Wilmington, Air Force Blue will be out in force also.



American Spirit

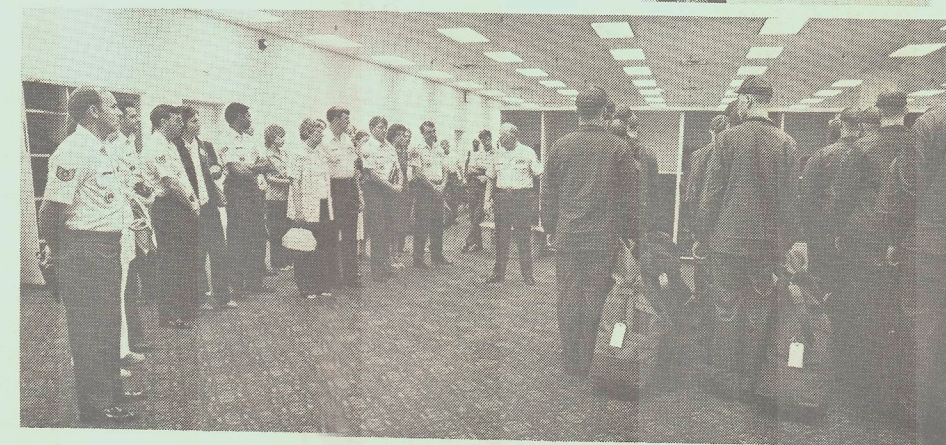
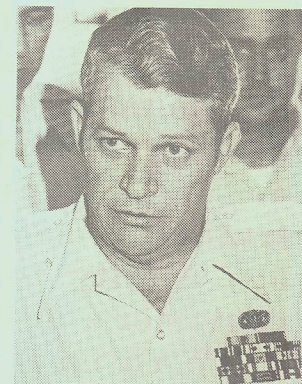
Maj. John Jahn, commander of the 3537th Recruiting Squadron, center, holds the American Spirit Award which was presented to Bob Hope, right. Col. Gene Broyles, left, commander of the 3503rd Recruiting Group, presented the award during the Azalea Festival in Wilmington, N.C.

## Who's on first?

Top recruiting flights from throughout the country are still in a close heat for the first position in this year's Blue Suit III competition. The leading flights at the last count (March 31) were:

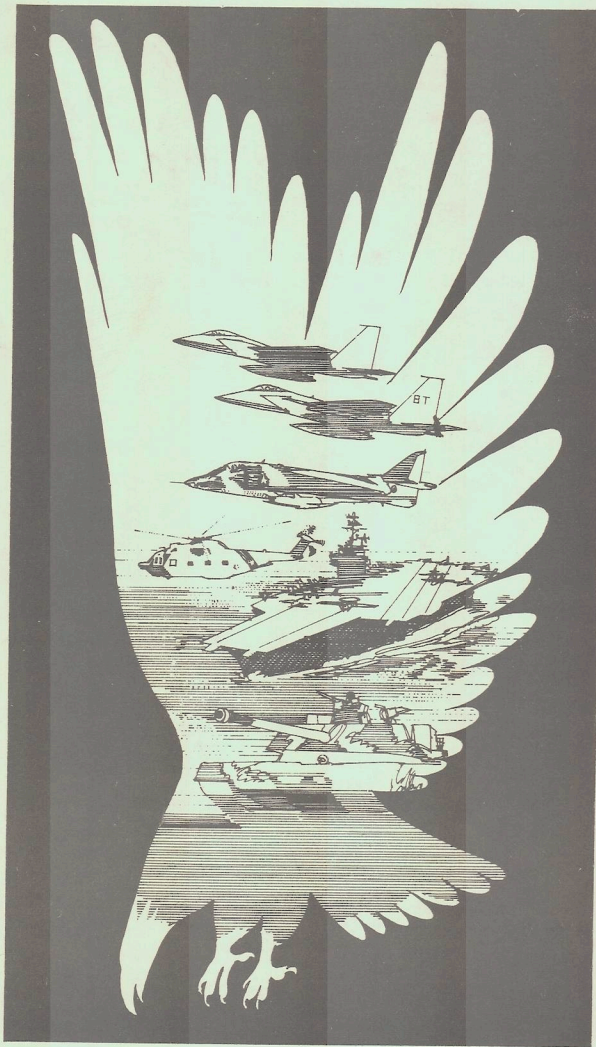
- 13F Jamestown, N.Y.
- 52D Dayton, Ohio
- 32A Nashville
- 37D Fayetteville, N.C.
- 68D Spokane, Wash.
- 54D East Lansing, Mich.
- 37C Goldsboro, N.C.
- 15C Haddonfield, N.J.
- 13B Buffalo, N.Y.
- 41C Joplin, Mo.

However, as in most "races to the wire" any flight in the command could make up the distance. The winning flight will receive a five-day trip to San Antonio during August.





# VIEWPOINT



## STRONG & READY

### We keep the AF strong

"Strong and Ready" is the theme of this year's Armed Forces Day celebration taking place throughout the nation. Military men and women as well as civilians in every corner of our nation will reflect on this theme during the coming week.

In many areas, Air Force installations will open their doors to show how that theme is reflected in their mission. We are the essential 'first step' in fulfilling that goal. Our efforts can mean the difference between a "Strong and Ready" Air Force and one that is something less.

This Armed Forces Day, I will be attending a very notable event that not only reflects the "Strong and Ready" theme, but will be a continuing reminder of why we must meet our mission. In Niagara Falls, N.Y. I will represent the Air Force at a rededication of a monument to the 52 American hostages

held so long in Iran. In addition, I will take part in the unveiling of a memorial to the men who died in a valiant attempt to rescue the hostages.

These lost comrades truly reflect the theme we are hearing so much about. They were willing to forfeit their lives for the lives of others. These men didn't know any of the hostages personally; but that didn't matter. What mattered was that they were Americans who needed help. So long as there are people who need help and seek freedom, there will be a need for a "Strong and Ready" Air Force.

You can make that happen. Through your dedication and effort, the Air Force will continue to be as "Strong" and as "Ready" as the world needs us to be.

Thomas C. Richards



First in the series

Many questions arise throughout a military career about the effect of the military way of life on children and families. This is the first of a series of articles that will address itself to "The Military Family." Author of the series is CDR Eli Breger, (MC), USNR, who is currently Chief, Psychiatry Service, Naval Hospital, Beaufort, S.C. If you have a question that you think would be of interest to military families around the world, you may write to Dr. Breger, c/o American Forces Press Service, Room 501, 1117 N. 19th St., Arlington, Va. 22209. Questions of general interest will appear in later issues of this series.

**Question:** Does my military career allow for a good family life?

**Reply:** It most certainly can. Although not without its drawbacks, military life offers many potential advantages for a family. As in all of life, it is what you make of it.

**Advantages:** The military takes care of its own in a broad, all-inclusive way. While civilians in increasing numbers feel estranged from their large impersonal communities and are critical of services and facilities, the military base attempts to provide a cohesive, all-inclusive "village life" which includes housing, schooling, recreational opportunities, youth facilities, clubs, medical care, legal services—just to name a few. Thus the military has a true community atmosphere, much like an "extended family" with its social and emotional supports. It is a closed, cohesive, and structured social system with shared values and clearly delineated acceptable behavior patterns.

Should family behavior be legally, morally, or militarily unacceptable, there is prompt command response. Behavior of dependent family members is thought to reflect the competence of the military parent to manage his or her own household affairs. While this response is viewed by some as meddling, by others it is seen as replacing the past traditional role of neighborhoods and relatives.

A service member is not scorned for problems within the family, but rather encouraged, even ordered, to seek help.

**Disadvantages:** All is not 'milk and honey' for the service member and the family. There are stresses and unfavorable factors.

Isolation from the surrounding community may create an unnatural feeling, but this can be overcome through programs designed to have military and civilian families work together on community projects.

Frequent family moves, often involving long distances and culturally different settings create a discontinuous life pattern. As stressful as this mobility may be, it does create adventures and opportunities to travel which broaden cultural experiences and friendships. This can enhance the adaptive and coping skills of a psychologically sound family.

Frequent service deployments naturally stress the mother and children, especially boys, but shorter deployments are now being scheduled to help overcome this tension.

Finally, rank structure and the enlisted/commissioned officer dichotomy permeates work and life in the military community, but in the military—as opposed to civilian life—the path to advancement is more clearly defined and accessible.

The military life is first and foremost life. It has positives and negatives to be dealt with, and the outcome depends somewhat on good fortune, but much more on what you make of it.

A military career can indeed be an excellent growth-fostering setting for successful family life. (AFPS)

### The Air Force RECRUITER

Brig. Gen. Thomas C. Richards.....Commander  
Lt. Col. Hubert C. Moore.....Director of Advertising and Publicity  
Maj. Harry R. Sunderland.....Chief, Publicity  
TSgt. Wayne W. Bryant.....Editor

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All photos are official Air Force photos unless other indicated.

## COMMANDER'S DIAL 3425

Commander's DIAL (Direct Information Action Line) is designed to provide Air Force Recruiting Service personnel with a direct line to the commander. If you have a question, call Autovon 487-3425, Federal Telephone System, (512) 748-3425 or commercial (512) 652-3425. Callers are urged to include their name and telephone number to speed responses.

**COMMENT:** Hello sir, I wish to remain anonymous to avoid the appearance that my call is motivated by influence-seeking. I understand you came from the Air Force Academy where the cadets are really sharp. I know we've all heard someone say, "The length of a person's hair doesn't matter -- it's how well he does the job." Well, I'm wearing my hair a little shorter nowadays. Also, although I was well within AF standards, I've lost some weight. I feel better about myself and the Air Force and I believe I represent the Air Force image to the civilian community better than ever before. I just wanted you to know that the word is out and we know what you expect. I also wanted you to know, looking and feeling sharp ain't bad.

### Saving money

**COMMENT:** I called in reference to applicant travel from New Orleans to San Antonio. Right now we are using American Airlines which charges a fare of \$85 from here to there. I researched some information and found that Braniff has a flight out of New Orleans which is five minutes earlier than our present one and it charges \$60. I have submitted a suggestion and think this will save the Air Force a considerable amount of money for applicant travel.

**REPLY:** Your Air Force suggestion is working and the forms are being processed through the Military Traffic Management Command for recognition. Good catch!

### Any films?

**COMMENT:** Since the Air Force cannot afford to send engineers on plant tours as the civilian sector does to attract highly-qualified engineers, I was wondering if we have any films for the Fairchild projectors. I think it would be very helpful to science and engineering recruiters to have a technically-oriented film of the Flight Test Center at Edwards AFB, or Arnold Engineering Development Center in Tennessee. I'd appreciate a response as to whether or not there are any such films or any in the making.

**REPLY:** The answer to your question is, yes. You should already have an excellent eight-minute Science and Engineering film narrated by former astronaut General Stafford. Also, we have some 20 tours this year and about one per squadron in FY 82 for qualified engineers, Further, a new OTS film which includes several science and engineering scenes should be delivered shortly. We are continually making an effort to improve the tools required to accomplish our difficult science and engineering goals.

Dial 3425

## This Will Make You Feel Better

If you sometimes get discouraged, consider this fellow: He dropped out of grade school. Ran a country store. Went broke. Took 15 years to pay off his bills. Took a wife. Unhappy marriage. Ran for House. Lost twice. Ran for Senate. Lost twice. Delivered speech that became a classic. Audience indifferent. Attacked daily by the press and despised by half the country. Despite all this, imagine how many people all over the world have been inspired by this awkward, rumpled, brooding man who signed his name simply, A. Lincoln.

Courtesy of United Technologies



## Medic's Corner

By TSgt. Thomas Cook  
Directorate of Health Professions  
Recruiting



Headquarters Recruiting Service has implemented many initiatives in the past with regards to physician recruiting. One of the most effective of these initiatives has been the Physician Applicant Travel (PAT) program, established in 1979. The program was set up to provide health professions (HP) recruiters a vital sales-closing tool they needed to compete with other military and civilian recruiting efforts. The program was designed to allow selected physician applicants an opportunity to travel at government expense to their initial base of assignment prior to accepting an Air Force commission.

The purpose of this trip is to tour the installation, medical facility and the local community. This allows the physician to get first-hand answers to many questions a recruiter may have been unable to answer. The program also provides the hospital commander and staff the opportunity to meet and discuss the applicant's role in the Air Force prior to the applicant's commissioning. This exchange of information is vital and has proven to be one of the finest forms of positive communication between Recruiting Service and the Air Force medical community. Programs of this magnitude require constant attention to

remain viable and the PAT program is no exception.

The PAT program has experienced many growing pains since its inception and has been streamlined to assist HP recruiters.

The administrative requests and reporting procedures have been simplified and built into the "GURU" computer system. The program has also been expanded to allow both the recruiter and the physician's spouse to accompany the physician on the visit. These changes and others have increased the effectiveness of the program immeasurably. However, there still are problems.

One of the greatest concerns is ensuring there is adequate recruiter emphasis on the pre-approach and planning phases of a visit. Many HP recruiters are reluctant to call on others that are familiar with the facility visited. A recruiter near the facility can assist in billeting, transportation and tour arrangements in the area. Further, the local recruiter should be familiar with hospital personnel who believe in the Air Force way of life, and could compliment the sales efforts with the physician. To overlook this valuable assistance could result in a counter-productive trip and eventually even a lost sale.

The success enjoyed to date are due to the combination of preapproach, planning and a well organized visit.

The PAT program has a yearly budget of \$100,000, with the average cost per visit of \$1,191. This average has recently risen due to increased air fares, and the fact that the recruiter and the physician's spouse may now travel. The following list clearly illustrates the most effective visit is when all three individuals make the trip

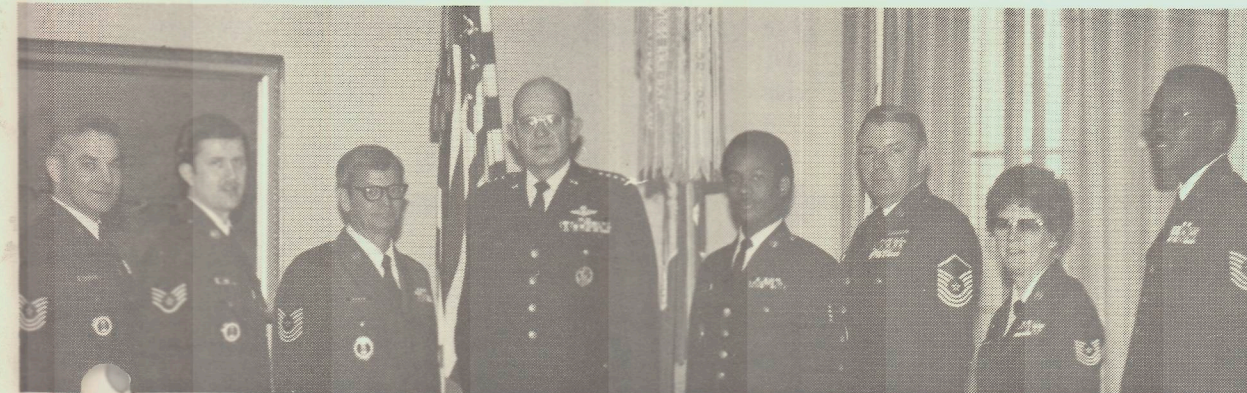
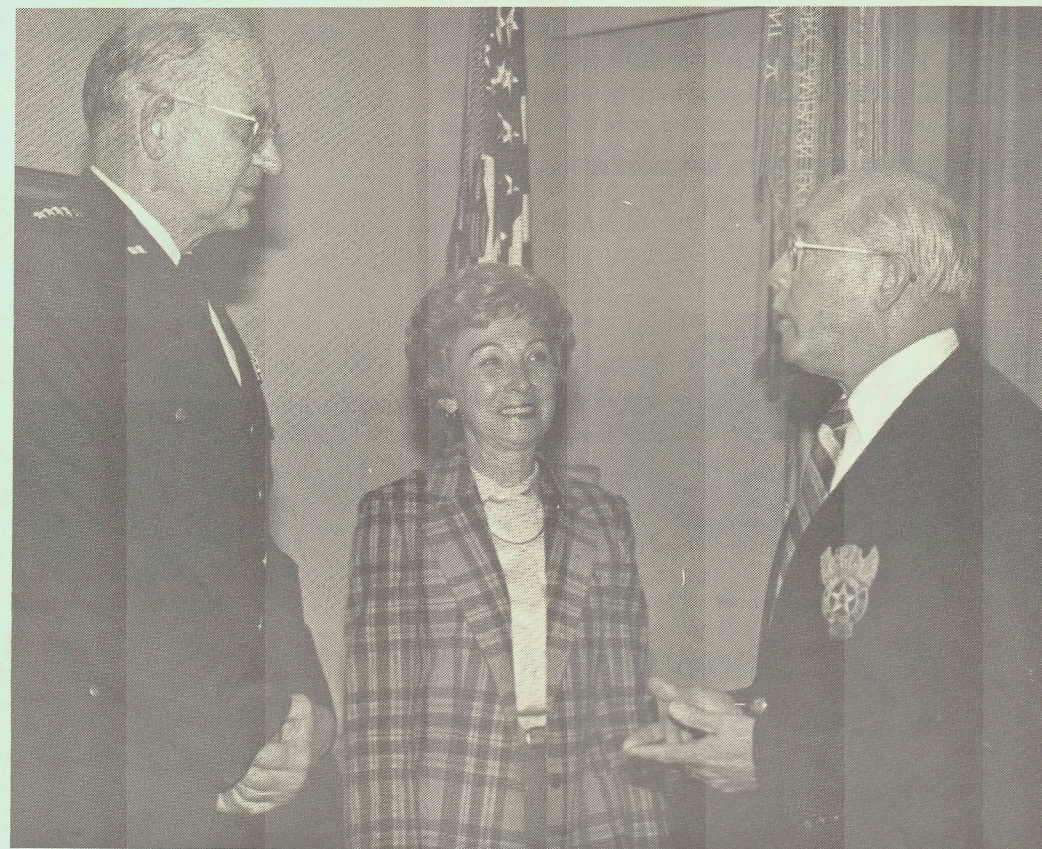
Making trip	Success rate
Physician, Spouse, recruiter	- 81 percent accessions
Physician, recruiter	- 80 percent accessions
Physician alone	- 40 percent accessions
Overall percentage of all visits	- 79 percent accessions

The PAT program has proven itself as a sales tool well worth the monies expended and has a direct effect on accessions. Most of the problem areas have been worked out and the future of the program is excellent.



# Rewards

Recruiting Team of the Year receives  
final recognition for a year's hard work



*U.S. Air Force Photos*





# HONOR ROLL

## 12 or More Club

This category recognizes those recruiters who enlisted 12 or more NPS on active duty for March.

NAME	EADs	SQ/FLT
TSgt. Johnnie K. Reynolds	14	37E
MSgt. Charles S. Tache Jr.	12	13F
SSgt. Clyde E. L. Mansfield	12	18F
TSgt. Tommy A. Graham	12	62D
SSgt. Irving C. Keck	12	62D

## 12 or More NET RES

This category recognizes those recruiters who obtained 12 or more Net Reservations for March.

NAME	NET RES	SQ/FLT
TSgt. Thomas G. Davis	26	61C
TSgt. John W. Lynch Jr.	20	15C
TSgt. Kenneth A. Waters	19	37D
MSgt. William G. Stolte	17	15G
TSgt. George S. Bell	16	62A
SSgt. Michael L. Vickers	16	31A
MSgt. Jack W. McDuffie	15	37C
SSgt. Soto M. Aviles	15	33J
SSgt. Wesley H. Hamann	15	37G
MSgt. Charles S. Tache Jr.	14	13F
MSgt. Michael W. Twaroski	14	13F
MSgt. Charles F. Dale	14	62C
SSgt. Robert A. Winterhalter	14	11B
SSgt. John R. Hazzard	14	15E
MSgt. Maxie W. Williams III	13	33F
TSgt. Frederic A. Smith Jr.	13	13B
TSgt. James L. Gammon Jr.	13	31D
TSgt. Tommy A. Graham	13	62D
SSgt. Barbara A. Costino	13	15C
SSgt. Thomas G. Penney	13	31A
SSgt. Esa T. Ojala	13	42C
SSgt. Robert T. Hiatt	13	46E
SSgt. Donald C. Torrenti	13	61C
SSgt. Alberto Segura Jr.	13	67E
MSgt. Charlie H. McMullin	12	31F
MSgt. Jimmie E. Johnson	12	52D
TSgt. Terry E. Farr	12	13G
TSgt. Robert A. Anderson Jr.	12	16C
TSgt. Thomas J. Geren	12	16C
TSgt. Jerry L. Pearson	12	18G
TSgt. Braxton K. Craft	12	31C
TSgt. Glenn L. Hanselman	12	33E
TSgt. Gary S. Huff	12	37A
TSgt. Richard W. Eudy	12	37D
TSgt. Dennis D. Burr	12	41C
TSgt. James B. Mamone	12	52B
TSgt. James N. Harris	12	52D
SSgt. Terry L. Hutchison	12	31A
SSgt. Stephen A. Scott	12	52D
SSgt. Joseph E. O'Neill	12	54G
SSgt. Clarence W. Mabry	12	66H

## 150 Percent Club

This category recognizes flights and their supervisors who met or exceeded 150 percent of their monthly EAD goal for March.

NAME	REQ/ACC	PCT	SQ/FLT
TSgt. Robbin L. McGregor	22/37	168	51D
MSgt. Robert E. Jacques	26/40	154	13F

## Flight NET RES Club

This category recognizes flights and their supervisors who met or exceeded 150 percent of their monthly Net Reservations goal for March.

NAME	GOAL/ACC	PERCENT	SQ/FLT
MSgt. Norman L. Gaver	28/65	232	15C
MSgt. Allen M. Williamson	32/71	222	61C
TSgt. Robbin L. McGregor	26/56	215	51D
MSgt. Albert W. Secrest	48/102	212	37C
TSgt. James P. Purcell, Jr.	12/25	208	54G
MSgt. Robert E. Jacques	29/60	207	13F
MSgt. Nathaniel Jett	33/66	200	37D
SMSgt. Allan A. Bain	39/76	195	52D
MSgt. John D. Tate	39/76	195	54D
SMSgt. David L. Gundle	19/36	189	68D
SMSgt. Bobby W. Edwards	37/69	186	31A



MSgt. Robert J. White	27/50	185	41C
MSgt. Ted R. Scheele	16/29	181	15G
MSgt. William L. McCormack, Jr.	30/53	177	16C
MSgt. Donald E. Long	28/49	175	66A
MSgt. Carl L. Lind	16/28	175	55E
MSgt. Kenneth E. Stutz	26/45	173	13G
MSgt. John H. Boyden	30/50	167	19G
MSgt. Leroy E. Altenhofen	48/80	167	62A
MSgt. William E. Armstrong	23/38	165	50F
MSgt. Harvey L. Heard	35/57	163	31D
MSgt. Michael R. Hall	24/39	163	32B
MSgt. Xavier D. Lewis	30/48	160	16D
MSgt. Dale A. Fritz	27/43	159	52E
MSgt. Douglas F. Campbell, Jr.	24/38	158	13D
MSgt. Robert J. Tomlinson	33/52	158	15F
MSgt. Dale A. Eichacker	23/36	157	50D
MSgt. Kenneth J. Wellens	27/42	156	55A
MSgt. Apolinar Pina, Jr.	31/48	155	66B
MSgt. Lawrence D. Walters	39/60	154	54B
MSgt. Arthur E. Hanks, Jr.	39/60	154	61G
MSgt. Charles L. Caldwell, Jr.	38/58	153	31F
TSgt. Aaron Schomber, Jr.	23/35	152	51C
SMSgt. Sherman C. Lockard, Sr.	29/44	152	32F
SMSgt. Harvey D. Clubb, Jr.	36/54	150	37A
MSgt. David C. Snyder, Jr.	30/45	150	69D

## Recruiter NET RES Club

This category recognizes recruiters who met or exceeded 200 percent of their quarterly NPS Net Reservation goal for the second quarter.

NAME	GOAL/ACC	PERCENT	SQ/FLT
Sgt. Eleanor T. Cheatham	4/15	375	41B
SSgt. Mark E. Linderman	11/39	355	13F
SSgt. Alvin R. Cain	12/41	342	54E
MSgt. Michael W. Twaroski	11/36	327	13F
SSgt. William P. Henneberger	9/29	322	69F
TSgt. James I. Guy	10/32	320	52E
SSgt. Alberto Segura, Jr.	10/32	320	67E
SSgt. Phillip W. Barnett	11/35	318	52D
TSgt. James J. Besmer	11/35	318	54B
SSgt. Clarence W. Mabry	11/35	318	66H

# HONOR ROLL

... continued

TSgt. Jackie L. Barnes	12/38	317	41C
TSgt. Dennis D. Burr	12/38	317	41C
TSgt. Gary W. Combs	6/18	300	32A
TSgt. Frederic A. Smith, Jr.	12/35	292	13B
TSgt. Frank A. Clark	6/17	283	68C
TSgt. Eddie N. Harris, Jr.	11/31	282	15C
SSgt. James L. Lepant	8/22	275	11A
SSgt. Edward L. Murrell	11/30	273	15A
Sgt. Jeffery W. Johnson	11/30	273	19D
SSgt. Esa T. Ojala	10/27	270	42B
TSgt. Edward J. Lehmann	10/27	270	54D
TSgt. Michael G. Alexander	8/21	263	68B
SSgt. James T. English	8/21	263	13B
SSgt. Walter S. Hosea	9/23	256	32C
TSgt. Artie C. Esponda	9/23	256	66A
TSgt. James D. Vennen	11/28	255	52D
MSgt. Charles S. Tache, Jr.	16/40	250	13F
TSgt. Thomas J. Geren	12/30	250	16C
TSgt. Thomas A. Foster	6/15	250	42A
TSgt. Andrew B. Cabrera	8/20	250	69B
TSgt. Nelson L. Parkinson	2/5	250	67C
MSgt. Lauren L. Beaver	9/22	244	16G
TSgt. James N. Moore	9/22	244	49D
MSgt. Margaret K. Berry	9/22	244	67C
SSgt. William R. Hecker	10/24	240	55B
TSgt. Tommy A. Graham	10/24	240	62D
MSgt. James D. Merritt	8/19	238	68B
TSgt. David J. Curtis	11/26	236	52E
TSgt. Donald R. Kostyal	11/26	236	55D
SSgt. Richard E. Short	11/26	236	69F
SSgt. John E. Miles	12/28	233	14E
TSgt. James E. Ellis	6/14	233	31B
TSgt. James M. Riggs	12/28	233	45I)
TSgt. Edward E. Hammond, Jr.	12/28	233	54D
TSgt. James L. Feldman	9/21	233	55E
TSgt. Ronald B. Hughes	13/30	231	31C
SSgt. Anthony J. Caffalette, Jr.	10/23	230	13A
TSgt. Robert A. Goines	10/23	230	50A
SSgt. Paul R. Richardson	10/23	230	68D
SSgt. Luis C. Armendartz	10/23	230	66B
TSgt. Gregory Roberson	7/16	229	15A
SSgt. Barbara A. Costino	11/25	227	15C
SSgt. William C. Powell II	11/25	227	18D
SSgt. Leonard R. Prather	11/25	227	53A
SSgt. Joseph E. O'Neill	12/27	225	54G
MSgt. Lloyd C. Crews, Jr.	13/29	223	41A
SSgt. John J. Gorman, Jr.	9/20	222	16A
SSgt. Robert C. Hoskins	9/20	222	11B

## 200 Percent Recruiter Club

This category recognizes recruiters who met or exceeded 200 percent of their quarterly NPS EAD goal for the second quarter.

NAME	REQ/ACC	PCT	SQ/FLT
TSgt. Jackie L. Barnes	7/29	414	41C
TSgt. Dennis D. Burr	7/23	329	41C
MSgt. Charlie H. McMullin	10/29	290	31F
TSgt. James J. Besmer	10/28	280	54B
TSgt. Richard J. Cadille	13/35	269	13G
SSgt. Ronald Laurent	11/29	264	54A
TSgt. Charles Brown, Jr.	8/21	263	55A
MSgt. David Carter	10/25	250	31D
SSgt. Michael L. Vickers	10/25	250	31A
TSgt. David D. Pedersen	10/24	240	55C
SSgt. Avlin R. Cain	10/24	240	54E
TSgt. James N. Moore	8/19	238	49D
TSgt. Ronald B. Hughes	10/23	230	31C
SSgt. Harry O. Komprood	7/16	229	43D
SSgt. Charles H. Roberts	13/29	223	32E
SSgt. Newt L. Smith II	9/20	222	11A
SSgt. Barbara A. Costino	10/22	220	15C
MSgt. Donald D. Weisert	8/17	213	43E
TSgt. Frederic A. Smith, Jr.	9/19	211	13B
SSgt. Emmanuel J. Vaughn	9/19	211	51C
SSgt. Susan R. Brigger	9/19	211	42B
SSgt. William C. Suggs	9/19	211	52A
TSgt. Troy F. Vaughn	10/21	210	31D
TSgt. Edgar H. Kennedy, Jr.	10/21	210	51E
SSgt. Roy F. McCoy, Jr.	10/21	210	31C
MSgt. John R. Coleman	8/16	200	53D
TSgt. Danny G. Godwin	10/20	200	31C
TSgt. Robert L. Sims	9/18	200	41B
TSgt. Carl J. Davis, Jr.	9/18	200	50C

SSgt. Edward L. Murrell	10/20	200	15A
SSgt. Kary H. Utley	10/20	200	31F
SSgt. Ronald T. Derfler	9/18	200	43F
SSgt. Gary J. Treumer	10/20	200	54E
MSgt. Alvin E. Hoagland	9/20	222	15A
TSgt. James B. Mamone	9/20	222	52B
SSgt. Dwight O. Lankford	14/31	221	35G
SSgt. Nathan A. Kostos	10/22	220	14C
TSgt. Thomas A. Comeau	10/22	220	54D
SSgt. James R. Dearth	10/22	220	54D
Sgt. Milo G. Stansell	10/22	220	66A
MSgt. Richard L. Sorter	10/22	220	66B
TSgt. George S. Bell	16/35	219	62A
TSgt. Peter M. Proctor	11/24	218	50F
SSgt. Francis J. Szymanski	11/24	218	52D
SSgt. Leslie J. Lopez	11/24	218	62B
TSgt. Howard J. Jordan, Jr.	12/26	217	43F
MSgt. John W. Martin	6/13	217	66A
TSgt. Thomas G. Davis	12/26	217	61C
MSgt. Maxie W. Williams III	13/28	215	33F
TSgt. Thomas H. Deas	13/28	215	61E
TSgt. Gary L. Anderson	7/15	214	55I)
SSgt. Soto M. Aviles	15/32	213	33J
TSgt. Gerald W. Gaumer	8/17	213	18C
TSgt. James L. Gammon, Jr.	17/36	212	31D
SSgt. John J. Kolodziejski, Jr.	9/19	211	16G
SSgt. John Walker	9/19	211	31E
TSgt. Evan D. Edwards	9/19	211	43D
SSgt. Thelman F. Woodall, Jr.	9/19	211	51D
SSgt. John A. Haggerty	9/19	211	52C
TSgt. Howard W. Wright	9/19	211	69E
MSgt. Steven L. H. Watson	9/19	211	66B
MSgt. James A. Bethae	10/21	210	31E
SSgt. Allen J. Hutzulak	10/21	210	35D
TSgt. Ronald G. Nixon	10/21	210	54D
SSgt. Irving C. Keck	10/21	210	62D
SSgt. Robert C. Miller	11/23	209	35B
SSgt. Ronald T. Derfler	11/23	209	43F
TSgt. Phillip C. Riley	11/23	209	61A
SSgt. Jonathan D. Brock	12/25	208	50D
MSgt. Elmer J. Timmreck	12/25	208	66A
MSgt. Charlie H. McMullin	13/27	208	31F
MSgt. Charles F. Dale	14/29	207	62C
SSgt. Charles H. Roberts	15/31	207	32E
SSgt. Robert A. Winterhalter	12/24	200	11B
SSgt. Edward S. Kolczynski	7/14	200	11E
SSgt. Larry A. Spiwak	10/20	200	13C
SSgt. David Funches	9/18	200	14D
TSgt. Casey R. Morris, Jr.	12/24	200	15A
SSgt. Michael R. Zellner	13/26	200	16C
TSgt. Billy R. Green	8/16	200	16B
SSgt. James H. Bryant	9/18	200	18G
TSgt. William T. Leamy	11/22	200	19B
SSgt. David J. Landry	13/26	200	19G
MSgt. Clarence L. Johnson	15/30	200	31A
TSgt. Carl H. Preskitt, Jr.	10/20	200	32E
MSgt. Malcolm R. Barbour	3/6	200	35G
MSgt. Robert W. Blair	12/24	200	43A
MSgt. Christ Mayer	10/20	200	43C
MSgt. Donald D. Weisert	12/24	200	43E
TSgt. Carl L. Davis, Jr.	12/24	200	50C
SSgt. Gary M. Absher	12/24	200	50D
TSgt. David W. Gasaway	10/20	200	51D
TSgt. James N. Harris	12/24	200	52D
Sgt. Carl P. Small	12/24	200	53B
TSgt. Gary L. Steele	9/18	200	54E
SSgt. Thomas S. Hansen	7/14	200	55B
TSgt. Furman K. Barnes, Jr.	7/14	200	55E
SSgt. Steven J. Beehcer	12/24	200	61G
SSgt. Robert W. Robb	13/26	200	61E
TSgt. Edward C. Ford	5/10	200	68E
TSgt. James W. Merrill	9/18	200	68D
SSgt. Tully D. Taylor	6/12	200	68D
TSgt. Frederick M. Pereira	8/16	200	69A
TSgt. Dale C. P. Eilers	10/20	200	69B
TSgt. Anthony Sanchez	10/20	200	69C
TSgt. Russell L. Crick	9/18	200	67F
SSgt. Barbara J. Ketchum	10/20	200	67C
SSgt. Donald L. Richards	10/20	200	67D
TSgt. Michael Tarango	9/18	200	67E
SSgt. Sanford B. Lindsay	8/16	200	66A
TSgt. Henry R. Daniels, Jr.	9/18	200	66B
SSgt. Yvonne M. Krzysiak	9/18	200	62B
MSgt. Michael D. Richardson	12/24	200	62A
SSgt. Jerold P. Moore	13/26	200	62F



# CROSSFEED

## *Sky's the limit*

The 3537th Recruiting Squadron has its top recruiters 'flying' over a new incentive program in conjunction with the 21st Tactical Air Support Squadron at Shaw AFB, S.C. Each quarter the top recruiter receives an orientation flight in a Cessna 0-2 forward observation aircraft. The most recent winner of a flight is TSgt. Gen Dehart, 3537th recruiter, who took top honors during the second quarter.

## *AFA chapter receives praise*

The 3511th Recruiting Squadron recently recognized one of their major supporters, the Steel Valley Chapter of the Air Force Association. Maj. Burl Proctor, squadron commander, presented the Outstanding Contribution Award to Patrick Logan, president of the AFA Chapter, during the regular monthly meeting of the chapter. According to SMSgt. Chuck Johnson, squadron operations superintendent, "Mr. Logan and the other dedicated members of the Steel Valley AFA have

significantly contributed to the overwhelming success of Air Force recruiting in the greater Pittsburgh area." An individual award was also presented to John Hickey, vice president of the AFA chapter for his efforts on behalf of Air Force recruiting. He was presented an Honorary Recruiter Certificate.

## *Big strike ball*

Strikes and spares became a part of recruiting in Lowell, Mass. recently when the Air Force sponsored a bowling tournament for prospective applicants and Airmen already in the Delayed Enlistment Program. Paid for by COI funds, the tournament was held to motivate seniors and graduates who have already signed-up and to meet new prospects. According to SSgt. Don St. Louis, the local recruiter in Lowell, the tournament was a big success.

## *AFEES meeting*

Sales training meetings take many forms and accomplish quite a few things, but recently a

group of AFEES Liaison NCOs from the 3545th set a new standard. The NCOs held a sales training meeting to enhance communications between the AFEES and field recruiters. Direct inputs from flight supervisors were included on the agenda as were award presentation. TSgt. Joseph Wilson was presented the Air Force Commendation Medal and SSgt. Michael Sandler was named the 45th's Liaison NCO of the Quarter.

## *AFIT movie can aid OTS recruiting*

"The AFIT Story," a movie about the Air Force Institute of Technology, narrated by actor William Conrad, star of the television series "Nero Wolfe," is available to recruiters through their group or Squadron A & P offices.

The 18 minute, 16 millimeter film assists recruiters informing college students about engineering and logistics graduate degree opportunities in the Air Force. AFIT's "free graduate education with pay" has attracted many college graduates into Air Force high technology specialities.

The motion picture tells the Air Force graduate education story and communicates factual information concerning the Air Force Institute of Technology.

AFIT is the Air Force's only graduate technical institute granting degrees in science, engineering, logistics management, medicine, and other fields. Two new undergraduate degree conversion programs are also available through AFIT. College graduates now have the opportunity to earn additional bachelor of science degrees in electrical, aeronautical, and astronautical engineering providing they hold a bachelor's degree with emphasis in mathematics or physical sciences.

## *School looking for teachers*

Interested in teaching? The Recruiting School is looking for qualified people to become members of the staff at the school. Applications should be submitted through the personnel branch in accordance with ATC Regulation 39-14. Special qualifications include: applicant must be a recruiter, have served a minimum of 24 months at current duty location, be in the grade of staff sergeant or technical sergeant and be rated not lower than overall eights on all APRs received while in Recruiting Service.

# Catch the next bus

By Capt. Steve Knechtel  
3511th Recruiting Squadron

The parking lot outside the billeting office looked like a GSA motor pool. There was every type of Interagency vehicle represented -- vans, small sedans, midsize sedans, station wagons, a few privately owned vehicles, and one blue bus.

Officers and senior NCOs from the 3501st Recruiting Group were gathering at Westover AFB, Mass., for Officer's Call and conferences.

Westover AFB, near Springfield, was chosen as the site for these meetings because of its available facilities and central location to all of the seven squadron headquarters within the Group. However, one squadron had further to travel than anyone else.

The 3511th Recruiting Squadron in Pittsburgh, commanded by Maj. Burl W. Proctor, had to determine the most economical way to travel to the Group conference. Rumors were rampant among the squadrons. The Group staff was taking bets on how the "Wolf Pak" would arrive. The odds-makers favored a 15-hour train ride. However, the 16-hour Pinto convoy was still

in the running. Everyone was anxiously awaiting the 11th's arrival.

As the 'Number One' Squadron in the Group, no one should've been surprised when the 11th finally arrived at the billeting office at Westover. Becoming Number One at anything requires ingenuity and resourcefulness. To the members of the "Wolf Pak," driving up to that billeting office in a 1968 "Blue Goose" Air Force bus with the A&P officer behind the wheel and the OTS officer navigating, was just a routine experience. Of course, catching a C-130 hop from Pittsburgh to Westover was helpful. And once we commandeered the bus -- it was all downhill.

The 3511th saved approximately \$3,552 dollars in travel expenses by doing it this way. And we had fun, too. Asked about the flight from Pittsburgh, SMSgt. Chuck Johnson was so impressed, he was speechless.

But the trip was well worth it. Not only did we discuss new policies and procedures, but we also learned how to improve the present one. The "Wolf Pak" also came away with another award to add to our collection -- Top Squadron in the Group for Net Res for January 81.

## *Dig in*

Members of the Los Angeles AFEES Liaison office get ready to dine on a lunch provided by recruiters from the 3569th Recruiting Squadron. The six-foot long sandwich was presented by SSgt. Tyrone Wood, left, A Flight recruiter. AFEES liaison personnel set to "bite" in are; TSgt. Steve Chapman, SSgt. Gene Rock, SSgt. Leslie Brundige, SSgt. Jess' Patino, SSgt. Jim Salalla, SSgt. Lloyd Cramer and SSgt. Phill Lewis. (Air Force Photo)





# Officers complete class

Capt. William C. Bennett, assigned to Recruiting Service Headquarters, and 1st Lt. Pasquale Patruno Jr., now assigned to the 3562nd Recruiting Squadron, were named honor graduates of the most recent class to complete the Recruiting Officer Course, Lackland AFB, Texas.

The winner of the Speech Award went to Maj. David L. Ray, 3553rd RSq. Major Ray shared the Sales Award with 1st Lt. Gregory A. Manelick, 3518th RSq.

Others graduating were: 2nd Lt. Dominic A. Santero Jr., 3516th RSq.; Capt. Kenneth R. Schubert, 3519th RSq.; 1st Lt. Jonathan M. Wagner, 3541st RSq.; Capt. Jack C. McCord, 3553rd RSq.; 1st Lt. Robert H. McKenzie, 3562nd RSq.; Frank T. Schmidt, Recruiting Service Headquarters, Directorate of Advertising and Publicity; Maj. Warren R. H. Knapp, Air Force Reserve Headquarters, Robins AFB, Ga.; and Capt. Mary Lynom, Air National Guard Headquarters, Andrews AFB, Md.

## Fire

### Recruiters support local volunteer department

By Sgt. Dennis Magdole  
3518th Recruiting Squadron

HACKENSACK, NY - A 3518th Recruiting Squadron recruiter sometimes gets a little hot under the collar with his local community.

TSgt. Ed DeHart, 3518th recruiter in Hackensack, New Jersey, says that things can get a little hot in Mahwah, New Jersey. Sergeant DeHart has been an active member of the Mahwah Volunteer Fire Department for the past four years.

"Being a volunteer fireman here really gives me the chance to feel that I am a part of my community," explained DeHart, a five year recruiting veteran. "There have been times where I was out all night fighting a fire and had just enough time to go home, shower, and put my

uniform on to go to a high school ASVAB (Armed Services Vocational Aptitude Battery)".

The 3514th Recruiting Squadron is also represented in the Mahwah Fire Department. TSgt. Dennis O'Rourke, a health professions recruiter in New York City, has been a volunteer fireman for the past two years.

Distributing gifts to the children of Mahwah during Christmas is one of Sergeants DeHart and O'Rourke's many community projects. Smokey the Bear, alias O'Rourke, presents gifts to the children from the back of a fire truck driven by DeHart.

For two recruiters in Northern New Jersey, service to their community and their country can be a great way of life.



#### Hi partner

Wearing his parade uniform, TSgt. Ed Dehart, 3518th Recruiting Squadron recruiter, discusses an upcoming event with Smokey the Bear (alias TSgt. Dennis O'Rourke, health professions recruiter with the 3514th Recruiting Squadron). The two recruiters are volunteers in the Mahwah Volunteer Fire Department.

## Recruiting promotions abound

Continued from page 1

#### 3501st continued

George Pouliot	Lowell H. Rollyson
Walter B. Prescott	Eugene E. Scandrol
Eugene A. Rathfon Jr.	Richard A. Snyder

#### 3503rd

Richard B. Crosby	Charles B. Reustle
Michael R. Hall	Roy L. Vaughn
Ryburn L. Nickels Jr.	

#### 3504th

Patrick R. Bell	Frankie W. Schalk
John E. Connoy	Jerry G. Siegel
Jimmy R. Howie	Edgar T. Sweeney
Robert P. Keller Jr.	Leevard Tubbs
Lenton J. Levine	Robert J. White
Patrick D. O'Brian	

Dennis E. Douglas  
Larry B. Lehman  
Richard E. Mitlyng

Richard A. Bradd  
Stephen W. Childers  
Michael B. Gorelick  
Jerry B. Jones Jr.  
William G. Kaufman  
Francis J. Kenney  
Joseph Lashinsky

#### 3505th

Thomas D. Murphy  
Jack T. Patrick  
Allen R. Turkow

#### 3506th

Roy W. Leo  
John A. Lopus  
Apolinar Pina Jr.  
Wayne A. Rager Jr.  
James D. Sorchilla  
Michael R. Stearsman  
Jerry P. Young

#### Headquarters

Timothy L. Byro	William J. Kearns
Vincent P. Calabro	Gregory E. Miller
Frank R. Frollini	William R. Rusnak Jr.

#### Others promoted were:

Thomas J. Campbell  
Robert C. Klotz

## HERE 'N THERE

### Trophy winner

TSgt. Patrick A. Cassidy, 3555th Recruiting Squadron, was recognized recently as the honor graduate and winner of the Commander's Trophy during graduation ceremonies at the ATC NCO Academy. In addition, Sergeant Cassidy was awarded the Veterans of Foreign Wars' Affairs Award. Gen. B. L. Davis, commander of Air Training Command, praised Sergeant Cassidy in a letter saying, "It is obvious that Sergeant Cassidy earned these awards through self-discipline, strong initiative and plain hard work. He has amply demonstrated that he has the capability and potential for increased responsibility."

### NCO recognition

Randolph AFB's newest Noncommissioned Officer of the Quarter is TSgt. Thomas G. Cook, assigned to the Directorate of Health Professions Recruiting, Recruiting Service Headquarters. Sergeant Cook was selected from nominees assigned to every major tenant unit at Randolph AFB.

### AFA honorees

The Air Force Association's Alamo Chapter in San Antonio, recently recognized two Recruiting Service individuals at their annual Blue Suit Awards Banquet.

Capt. Wallace Pope, chief of the Officer Management and Evaluation Branch, Directorate of Operations; and MSgt. Vern Pedersen, Special Actions Branch, Directorate of Operations, were honored as the Outstanding Officer and Senior NCO of the Year.

Forty-six other Air Force people were recognized by the chapter during the ceremonies. The Blue Suit Awards program began in 1978, and recognizes outstanding contributions individuals have made to their organizational mission during the previous year. Personnel are nominated for the award by their unit or base commander.

This year's awards were presented to 10 airmen, 22 noncommissioned officers, 11 junior officers, three mobilization augmentees, one reservist and one guardsman.

### Where there's smoke ...

Mike Booker, an eighteen-year-old son of MSgt. James Booker, Air Force recruiter in Rancho Cordova, Calif., was honored recently for his quick action during a fire. While watching the children of a neighbor, Mike saw flames coming out of the side of the house and quickly went inside to get two children and sent them next door. He grabbed a blanket and smothered the flames. The fire was started by children playing with matches. Mike received a Certificate of Merit from the Mather AFB fire department and Col. Bruce Mosley, 323rd Air Base Group commander. Mike is scheduled to go on active duty in September and wants to be a weather specialist.

### Top NCOs

Two 3537th Recruiting Squadron non-commissioned officers were recognized by Gen. Bennie Davis, Air Training Command commander, during a Joint ATC Dining-In at Shaw AFB, S.C. SMSgt. Jerry R. Poole, B Flight supervisor; and TSgt. Edgar D. Drummond, production control NCO, were recognized as the Squadron's Senior NCO and NCO of the Year.



# Questions, questions more questions

## APS tells about recruiting

How do Recruiting Service people feel about their jobs? Are the policies and programs developed in the headquarters understood and well-received?

These and many other questions are part of the 1981 Recruiting Service Annual Personnel Survey being conducted by the Directorate of Marketing and Analysis. The initial survey was conducted in February 1977 and has been refined and improved every year since. This year's survey includes additions, deletions, and modifications suggested in the written comments of last year's survey. This survey is probably the best example that the headquarters wants everyone's comments, and considers them important.

The survey has been lengthened by almost one third; however, there should only be a moderate increase in the time required to complete it. There is more emphasis on recruiter activities and job satisfaction, plus a chance to rate the effectiveness of various programs and initiatives.

"The real value of this survey is in trend data, which has greater validity if participation is high," said Ms. Sue Bridges, Chief of the Research and Analysis Branch of

RSM. "This is an excellent opportunity for all military members of Recruiting Service to voice their opinions about policies, programs and procedures," Ms. Bridges added, "and with every respondent's anonymity protected."

Surveys will be mailed to all military personnel in the command the end of May. Officials are looking for a quick response and ask that completed questionnaires be mailed directly to them. Detailed instructions and procedures for completing and forwarding the survey will be provided by RSMY.

## Officer's course survey coming

Graduates of the Recruiting Officer Course will be surveyed in the near future by the Research and Analysis Branch of Recruiting Service Headquarters and the Recruiting School. The survey will ask for feedback on the value of the school, various activities and curriculum items. According to survey officials, the input from the graduates is vital to make sure the school does the best job possible in preparing officers for their roles in the total recruiting effort. Some graduates were recently surveyed by the Training Evaluation Division at Lackland on the same subject, however, they are asked to complete this survey also.

## VHA depends on your answers

Some Recruiting Service members will soon be asked to complete a random survey, the results of which will be used as a basis for new variable housing allowance rates.

Air Force personnel officials said host base personnel offices should be receiving the surveys by mid-May. Surveys are to be completed by July 3.

This is only the second Department of Defense-wide housing survey since VHA entitlements were originally established for 347 stateside housing areas last year. VHA payments were authorized by Congress last fall as part of the Nunn-Warner amendment.

Only those members authorized to receive the basic allowance for quarters are eligible to receive VHA payments.

VHA rates were set for areas where average reported rental and utility expenses exceeded 115 percent of the average BAQ. Rates were established last year for three different groups of enlisted members and two groups of officers. However, new rates will be set for each individual pay grade.

# A-10 tour improves DEP interest

By Lt. Col. Alvin J. Nall  
9015th Public Affairs Reserve Squadron

Keeping up the interest of DEPers is a very important part of every recruiters job. For MSgt. Robert Carpenter, 3514th Recruiting Squadron flight supervisor, and SSgt. Kenneth Sarne, Riverhead, N.Y., recruiter, that task was made a little easier by working with a local government contractor.

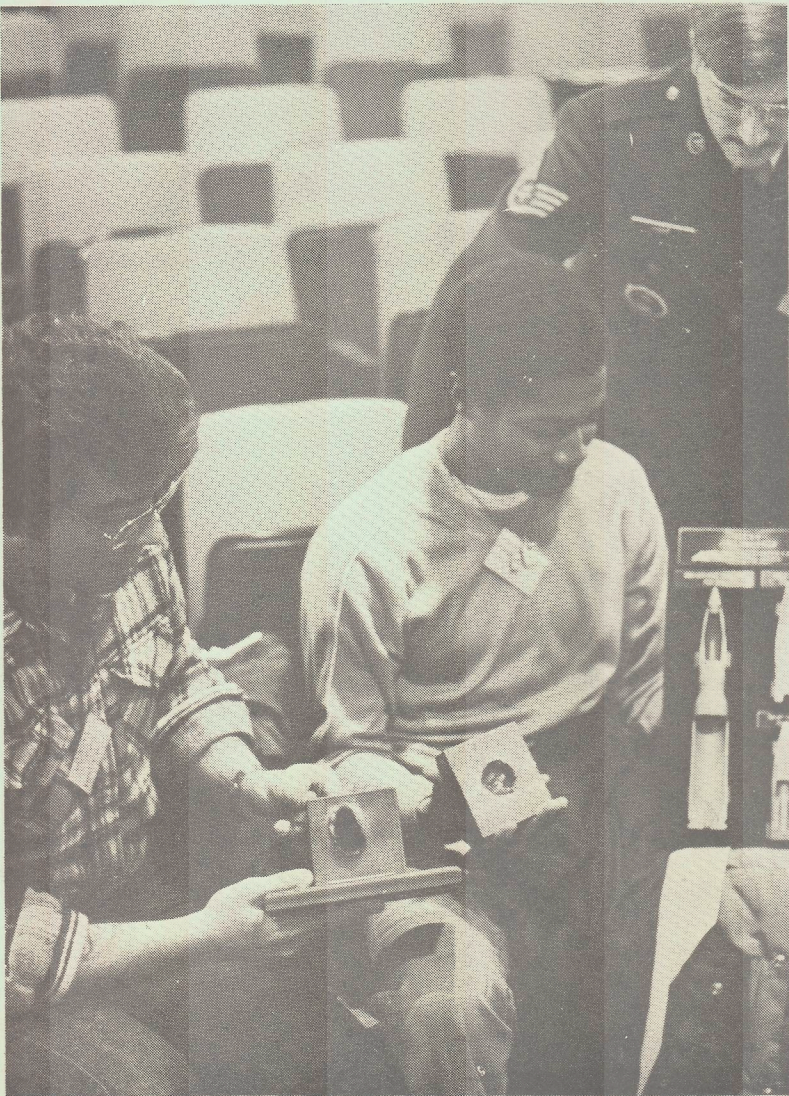
The two recruiters set up a tour of the Fairchild-Republic assembly plant in Suffolk county for six Air Force DEPers, all prospective aircraft

mechanics. The Air Force's new "tank killer" the A-10 is assembled at the plant.

The six young men, selected from some 30 delayed enlistment program people, were excited about the tour and had "always wanted to see inside." They were given a walking tour of the assembly lines, saw a film of the A-10 in action and examined armor plating from a Russian

tank, which had been penetrated by the A-10's 30-millimeter cannon. They also saw a sample of the aircraft's own plating which could not be penetrated by weapons presently used on Russian tanks.

The NPS enlistees had their questions answered by John Weekes, who conducted the tour. Also on hand were the two recruiters.



### Direct hit

SSgt. Ken Sarne, right, watches two Air Force DEPers, Paul Pandolfini, (left), and Lonnie Pressley, examine effects of impact on armor plating. A GAU-8 gattling gun, made by General Electric, fired a 30 millimeter armor piercing projectile at a two inch representative piece of armor plating of the kind used in the Russian T-62 tank, and an approximately one inch piece of titanium armor plating used in the A-10 Thunderbolt aircraft. The projectile went through the two inch plating but could not pierce the A-10s protective plating. (Photo by MSgt. Bill Tkacs)

# Recruiting picks up 75 promos

Recruiting Service will gain 16 new majors and 59 new senior master sergeants during the next year, following their selection for promotion. Captains selected for promotion to major are:

3503rd Recruiting Group	
Richard B. Lamb Jr.	Sharon L. McConnell
Diane E. Jacobson	Theodore Williams
Marjorie R. Jensen *	
3504th RGp	
Dennis M. Collins	Lawrence E. Twining
Joe B. Stanbro	Dona K. Sorensen *
3505th RGp	
Russell E. Zurawka	
3506th RGp	
Michael D. Bradford	James E. Freeman
Paul D. Decker	

HRS  
Lawrence E. Henneke  
John T. Kirkwood\*  
Robert Schumacher  
Those captains selected for regular Air Force appointments are noted with an asterisk.

Master sergeants selected for promotion to Senior are:

3501st	
John H. Boyden	Lee Jarmon
Samuel V. Camden	Robert Kerr
Raymond E. Chambers	William L. McCormack Jr.
Larry G. Dentinger	Herbert Osborne
Donald L. Finney Jr.	

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# Recruiters visit D.C., 'Big Apple'

The itinerary read like one for a visiting foreign dignitary. It included tours of the White House, the Pentagon, Arlington National Cemetery, the Smithsonian National Air and Space Museum and courtesy calls on the Secretary of the Air Force, Air Force Chief of Staff and the Chief Master Sergeant of the Air Force.

All of these stops were part of the recent trip for the Recruiting Team of the Year. Seven recruiters and their spouses were hosted by the National Headquarters of the Air Force Association to a five-day trip to Washington, D.C., and New York City.

The AFA honored the top five Air Force

recruiters: MSgt. Michael W. Twaroski, 3501st Recruiting Group; MSgt. Maxie W. Williams III, 3503rd RGp.; SSgt. John E. Hoime, 3504th RGp.; SSgt. Emmanuel J. Vaughn, 3505th RGp; and MSgt. George H. Schaefer, 3506th RGp. In addition; the top Reserve recruiter, MSgt. Ruth L. Webb-Fuchs and top Air National Guard recruiter, SMSgt. Klaus D. Siebert, were honored during the trip.

As the guest of the Nation's Capitol Chapter of the AFA, the team was recognized during dinner the evening of their arrival in Washington. The following day they toured the White House, called on CMSAF James McCoy at his office and toured the Pentagon. They also toured the

Smithsonian Museum and attended a Dinner Theater performance that evening.

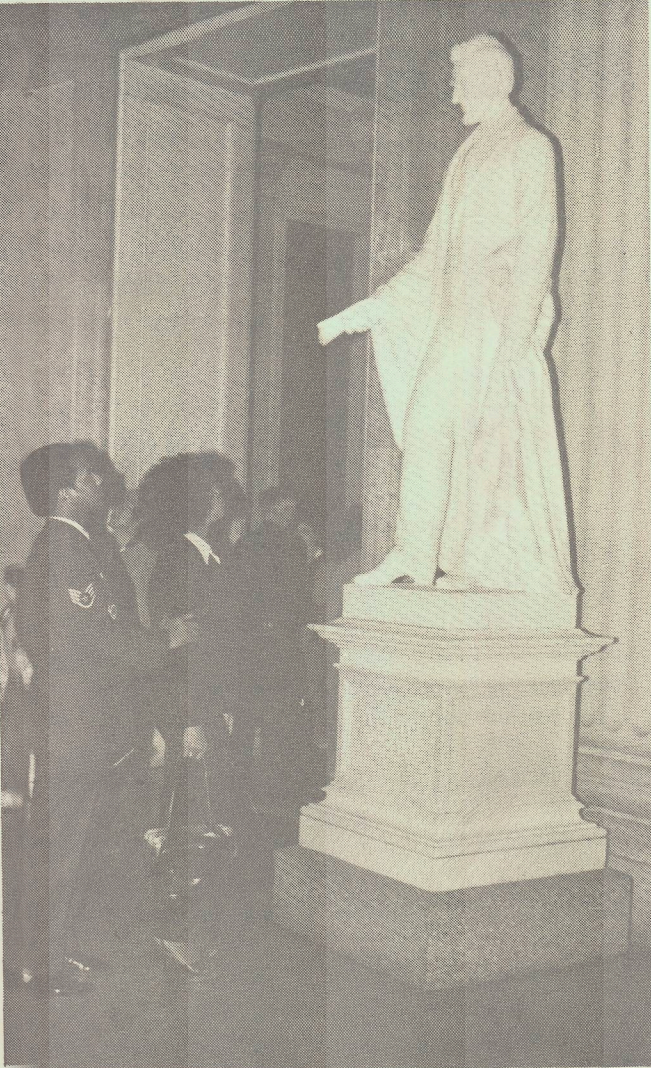
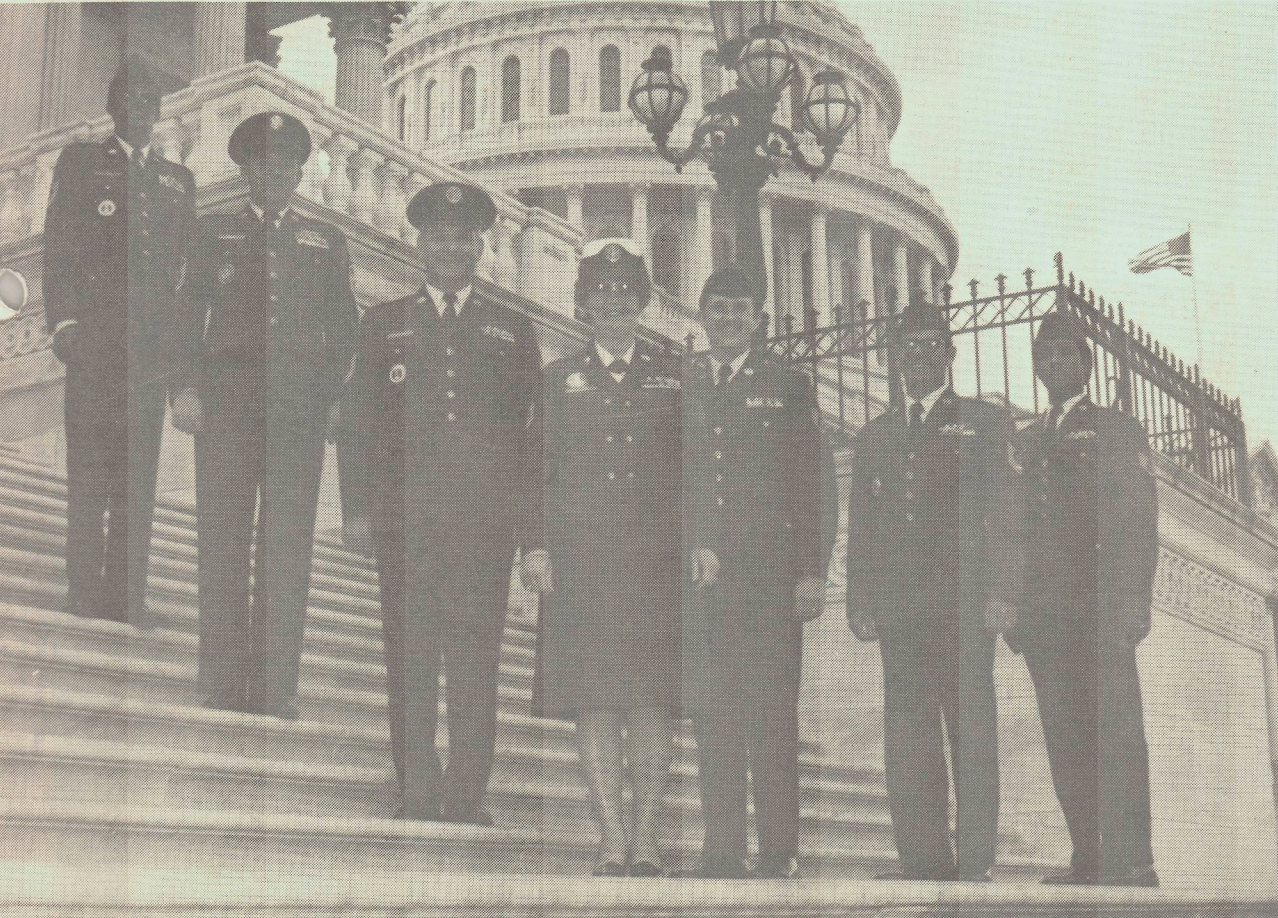
The next day's activities included a visit to Arlington Cemetery, a courtesy call on Gen. Lew Allen, Air Force Chief of Staff; and also a visit and lunch with the Secretary of the Air Force, Mr. Verne Orr. This was followed by a tour of the Capitol Building.

Members of the team flew to New York City the next day as the guests of the Iron Gate Chapter of the AFA. That evening they were honored at the Iron Gate Ball, returning to Washington the following afternoon.

See pages six and seven for more photos of the trip.

### Winners

Members of the Recruiting Team of the Year, below, stand on the steps of the Capitol Building during their visit to Washington D.C. SSgt. Emmanuel Vaughn and his wife, right, view a statue of Abraham Lincoln during a tour of the Capitol. For more photos of the team's trip to Washington, see pages six and seven.



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